



Commercial Lines Account Manager

CBM Insurance is a New Castle, DE based insurance agency that focuses on all lines of coverage related to property and casualty insurance. Our client base consists of contractors, restaurants, condo and apartment complexes, main street business, personal insurance, and more.

We are looking for an individual with strong customer service skills to perform Account Management duties. Individual will handle an established book of business working with Sales team to provide service of accounts. This consists of analyzing needs of clients, answering questions regarding coverage, process policy changes, remarketing and process renewals, preparing renewal proposals, etc.

Requirements:

- Strong work ethic, organization, and communication skills
- Ability to work in a fast paced environment
- Positive attitude and ability to work in team environment

Qualifications:

- High School Diploma or equivalent
- Current license for Property & Casualty Insurance
- Prior insurance customer service experience a plus
- Strong communication skills
- Working knowledge of Microsoft Office
- Agency Management (Applied Epic) knowledge beneficial